



SOURCEGROUP

IMPROVING THE BUSINESS OF MEDICINE

Representative for:



HARRIS
CareTracker

WE'RE ALL ABOUT YOUR SUCCESS

SourceGroup was founded in 1997 on the premise that healthcare professionals want to spend more time practicing medicine and less time tending to its financial complexities. Since then, we have grown into one of the region's largest and most comprehensive practice management and billing solution providers. How? By putting the best technology into the hands of the right people, under the guidance of seasoned professional healthcare managers.

Our business staff, with years of combined healthcare experience, leverages the Harris CareTracker accounts receivable (PM) and clinical data (EMR) management products to provide professional services that improve practice workflow, increase revenue production, and decrease attributed practice overhead.

By combining the fully integrated CareTracker EMR at no additional cost, SourceGroup is an anomaly in the evolution of practice automation. Notably, our clients benefit from our status as a certified Harris Partner, and 100% of our operations are provided within the continental U.S. — no outsourcing and no off-shoring. As such, SourceGroup clients receive locally supervised and deployed software implementation, system training, and system support.

Comprehensive product and service expertise; incomparable loyalty and accessibility.

DRIVEN BY



SOURCEGROUP

SourceGroup takes responsibility for every step of your billing revenue cycle – from claim submission through final payment posting and everything in between. In addition to these billing services, we provide 100% of the software, training, service, upgrades, and system support at no additional cost. Our revenue cycle management solution is a sound business proposition due to its performance based payment structure and ultra-secure, web-based delivery model. No expensive hardware and/or software to buy, and no installation, training, and/or service and support commitments. And because it is accessible from any web-enabled computer, SourceGroup is available anytime, anywhere our clients need us.

POWERED BY



HARRIS
CareTracker

SourceGroup uses the powerful Harris CareTracker Practice Management software platform to achieve optimum revenue cycle management efficiency on behalf of its physician clients. CareTracker PM empowers your practice to obtain every dollar that you are entitled to, improve cash flow, and reduce administrative burdens so you can focus on patient care.

INFORMATION UNCHAINED; TOTAL SYSTEM TRANSPARENCY



SourceGroup manages your revenue cycle and patient clinical records utilizing CareTracker's ultra-secure, cloud-based software platform. The result is autonomous data access whenever and wherever you need it, from patient demographics and clinical information to appointment schedules, practice financial and production data, A/R, claims management reports, and more.

You will be thoroughly trained to use CareTracker to better understand your practice revenue cycle. Consequently, you can see how we're doing at all times. We consider this bi-lateral transparency a hallmark of our craft - a necessity in establishing complete accountability.

**SIMPLE.
POWERFUL.
ECONOMICAL.**

IS OUTSOURCING FOR YOU?



Do what you do best,
and outsource the rest.

- Peter Drucker

Peter Drucker is considered by many as the father of modern business management practices. In his writings, he urges business owners to use outsourcing as a powerful tool to spur innovation, focus creativity, improve quality, enhance productivity, and maximize effectiveness.

Revenue cycle management is the most important aspect of a medical practice, after clinical care of course. You are the clinical expert. We will handle your business so you can spend more time focused on patients. Revenue cycle management has become increasingly complicated, and whether you are starting a new practice or you are an experienced veteran, there has never been a better time to bring in the experts.

By choosing SourceGroup, you are trusting your practice in an award-winning, time-tested ability to make sure you earn every dollar you are entitled to, without losing the tailored, personal customer support of a local business.

BENEFITS OF OUTSOURCING

HIGHLY TRAINED, DEDICATED SPECIALISTS

Our team has one purpose, to increase the profitability of your practice. All payments are reviewed and posted to insure carriers pay the correct amount, and every outstanding claim is tracked until paid to its fullest.

TAKE CONTROL OF YOUR PRACTICE

When less time is spent generating reports and analytics, more time can be spent running and improving your practice. We will provide comprehensive, detailed monthly reports on your business, saving you time and energy. This transparency and the capability of 24-hour reporting will give you more control than ever.

STAY AHEAD OF THE GAME

Healthcare is an ever-evolving landscape with new and constantly changing rules and regulations. From CPT codes to ICD-10 implementation, our dedicated staff remains constantly vigilant and educated on all industry changes so you don't have to.

GET PAID MORE, FASTER

Outsourcing to our team of specialists means your claims get submitted faster with fewer errors, earning you more money in less time.

THE BEST TECHNOLOGIES

SourceGroup employs Harris CareTracker software, a comprehensive, fully integrated practice management and electronic medical record solution that was developed from the ground up to streamline your medical office revenue cycle and the management and maintenance of clinical data. We are certified to install, provide training for, service and support all Harris CareTracker products.



INNOVATIVE SOLUTIONS

SourceGroup's value is highlighted by quantifiable practice operational and financial improvements. We help eliminate the inherent practice management pitfalls by automating revenue cycle processes and streamlining business and clinical workflows. Thus, we simplify processes in a health care business environment that is becoming increasingly complex.

THE RIGHT PEOPLE

While technology has greatly improved the revenue cycle management process, medical billing remains, at its core, a human endeavor. We maintain a staff of extensively trained and impressively credentialed employees including an In-House Healthcare Attorney, AHIMA certified coders, and Harris CareTracker certified support technicians and claims analysts, all dedicated to assuring that your claims are resolved accurately and effectively.



Customer support is paramount to the success of outsourced business processes, and no one does it better than SourceGroup. Our technical support staff members are all local, full-time employees who have been thoroughly trained and certified by Harris CareTracker. Support is a simple phone call away. If a support issue cannot be resolved by phone, a technician is dispatched for on-site resolution. No off-shoring, no telephone queues, no additional fees or charges.

REVENUE CYCLE MANAGEMENT



SOURCEGROUP CENTRAL BUSINESS OFFICE

SourceGroup CBO is a Revenue Cycle Management partner that can bring simplicity and clarity to your practice. We use an array of sophisticated business solutions that function in concert, deconstructing healthcare quagmire and redefining contemporary medical practice financial management.

When you outsource RCM, you are putting your practice's financial well-being into the hands of a third party. Choosing the right partner is critical. SourceGroup CBO is the right choice - a trusted partner for your RCM needs.

97% acceptance rate for initial claims submission

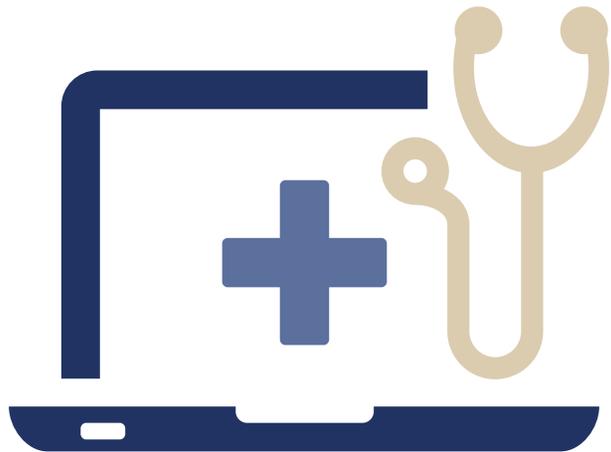
97% net collection rate

14 average days in accounts receivable

** based on company-wide calculated averages as of July 31, 2016*

- **Electronic & Paper Claims Submission**
- **Electronic Data Interface (EDI) Submission**
- **Batch Payment Processing**
- **Balancing & Reconciliation**
- **Claims Follow-up & Appeals**
- **Patient Collections**
- **Monthly Reporting**
- **Medical Debt Collections**
- **Toll Free Patient Assistance Call Center**
- **Management Information Reporting**
- **Secure Off-site Data Backup & Redundancy**
- **Harris CareTracker PM**
- **Software Training & Support**

ELECTRONIC MEDICAL RECORD



YOUR PRACTICE AT YOUR FINGERTIPS

SourceGroup combines powerful technology with the easiest access and user interface available through CareTracker's Electronic Medical Record solution. Built using web-based, cloud-computing technology, CareTracker EMR gives physicians instant updates, reliable connectivity, and access to complete global content. From any Internet-connected computer, physicians can access a secure web interface that is connected to a network of labs, pharmacists, specialists, and hospitals, all without the hassles of architecture management, software installation, IT fees or obsolete technology.

TIME

Quick and easy implementation with training, both online and on-site

SIMPLICITY

Cloud-only solution that connects via web browsers on any computer, available anywhere, any time

VALUE

Multiple feature-rich upgrades and always current content included with no additional fees

- Process prescriptions and refills at any time, including controlled substances
- Access the patient information that is relevant and pertinent via charting flexibility and quickly accessed tools
- Track, escalate, and monitor results and orders through interface connectivity with labs, radiology, and pathology systems
- Document the way your physicians prefer: macro text, voice recognition, point-and-click, and templates
- Improve communication and diagnosis understanding with your patients
- Streamline the office by coupling with the CareTracker PM module
- Communicate with your patients and other providers
- Find diagnosis codes fast, both ICD-9 and ICD-10
- Successfully participate in meaningful use



WHAT OUR CLIENTS ARE SAYING



We have been using SourceGroup since we started our practice, and we could not be happier with the service we received from day one. The knowledge and professionalism that SourceGroup brings to the table assures that we maximize our monthly collections, while minimizing claim processing delays and time in accounts receivable. The practice management and electronic medical record software is easy to implement and use, and the entire support team is readily available whenever we need them, whether it's over the phone or in person.

Amy Barilleaux Griffin, M.D. & Christopher M. Griffin, M.D.
Griffin Family Medicine Clinic
Clients since 2007



NAMED BEST IN THE COUNTRY BY HARRIS

In 2015 Harris CareTracker selected SourceGroup CBO for its coveted Harris CareTracker Dashboard Award. In the selection process, Harris CareTracker evaluated annual user production criteria and performance metrics specific to a successful practice accounts receivable management process.

Through this selection process, which included 50 Channel Partners and the thousands of providers they represent nationwide, Harris CareTracker concluded that the SourceGroup's production and performance metrics established it as the most knowledgeable and effective Channel Partner with regard to implementation and utilization of the Harris CareTracker platform in a medical practice environment.





SOURCEGROUP

IMPROVING THE BUSINESS OF MEDICINE



2000 Audubon Avenue, Suite A
Thibodaux, LA 70301



800 - 639 - 2519



www.sourcegroupbilling.com

© 2017 SourceGroup, LLC. All Rights Reserved